

REPUBLIC OF HONDURAS

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## REQUEST FOR PROPOSAL

BY:
THE GOVERNMENT OF HONDURAS (GOH)

FOR:
SUPPLY OF PETROLEUM PRODUCT IMPORT REQUIREMENTS FOR
THE COUNTRY OF HONDURAS

INITIAL PERIOD: ONE YEAR

**DATE REQUEST ISSUED:** 

\_\_\_\_\_

FIRM PROPOSALS DUE:

Mr. Gerardo Pelen Technical Manager

Tel: 504-238-3883 / 3897 / 3953 / 3962 / 3970

Fax: 504-238-3972

E-Mail: opshond@suroil.com

## **GOH-OILT-VS01**

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#### **INTRODUCTION**

All sections of this document, including all Appendices, are collectively referred to as the **Supply Solicitation Package.** This package was developed by the Government of Honduras

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(GOH) for the purpose of soliciting proposals for the supply of its petroleum product import requirements. For clarity, any party wishing to make a proposal under this solicitation is referred to as an "interested party." The party awarded the Supply Contract is referred to as the "Supplier."

#### Goals

The GOH wishes to establish conditions for sustainable market competition for the long-term reliable supply of the country's petroleum product requirements at least cost. Achieving this primary goal requires competitive bidding for and award of supply contracts following the broadest possible industry participation.

The GOH will arrange for the supply of refined products to be delivered into designated terminals in the country of Honduras, purchase or cause the supplies to be purchased, ensure timely payment for the supplies, and coordinate the ongoing supply management program with the Supplier, clients and terminal operator(s).

The GOH has organized the solicitation to encourage interested parties to seek lowest cost reliable supply options. The interested parties may offer supplies for all of the requirements or solely for those products of specific interest to the Supplier. The GOH is receptive to proposals not anticipated in the solicitation that allow the interested party to offer supplies at a lower cost.

The draft Agreement and other references are intended to confirm the intentions of the GOH. Interested parties are encouraged to offer suggestions for alternatives, if pertinent.

#### **Supply Basis**

Note that the interested parties may offer products for the entire country into all three of the designated delivery terminals, may elect to deliver only one or more groups of required product, or products, into only one of the two coasts of the country, or conversely offer all of the requirements for some or all grades delivered in to one coast.

The solicitation of offers is based on "Ex Ship" (DES) commercial terms and conditions and pricing. As will be shown below, an "Ex Tank (Honduras)" alternative is being requested as a convenience to the GOH.

The interested party may offer to have title and custody transfer at the delivery vessel flange, consistent with the referenced Supply Contract. Alternatively, it may decide to provide a convenience to the GOH by offering to transfer custody of the product at the referenced custody transfer point, while continuing to retain title to the product until the product is dispatched from the delivery terminal at the loading rack, in effect an Ex Tank sale.

A Supplier offering to retain title to the product until the product is dispatched from the terminal will be granted primary access to revenues from sales of such products at the rack. In addition this Supplier would be compensated for costs and risks incurred and would be encouraged by the GOH to present an offer for hedging the supplies of oil to provide a fixed price to the GOH, under a separate hedging agreement.

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Finally, the GOH desires to have in place a Supply performance Bond to help protect its interests. A draft copy of a bond is attached to the solicitation showing the content and format the GDH prefers to receive, from an institution acceptable to the GDH.

#### SOLICITATION PROCESS AND CONDITIONS

#### **Qualification for the Solicitation**

Parties interested in submitting proposals have to satisfy two (2) primary criteria at the time their proposals are submitted, as noted in item 1 below.

- 1. The solicitation is open to all companies, groups, joint ventures or individuals who can demonstrate to the GOH's satisfaction that they have the appropriate level of expertise to reliably supply the country of Honduras with on-specification products at the Contract price for the duration of the Agreement, while working closely with the GOH, its designated representatives, clients and terminal operators to promote efficiency and safety consistent with the above-stated goals of the GOH, if awarded the Supply Contract.
  - a. Demonstration of expertise and experience may be in the form of resumes for key individuals, references from clients for existing and/or recently completed supply contracts, and/or references of key vendors and support service companies who have expressed an interest in supporting the work required for this Contract.
  - b. Expertise must be demonstrated for the specific grade(s) of product offered in the interested party's supply proposal.
- 2. The proposal must identify the intended sources of product supplies, the location of any blending or cargo consolidation, the probable lead time required to charter vessels, prepare the cargo and sail from the point of origin to the designated terminal(s) in Honduras, and the bank/ institution proposed by the interested party for issuing the Supply Performance Bond.
  - a. If the specific bank for the Supply Performance Bond is not identified at the time the proposal is submitted and the party making the proposal is advised that it is on the Short List for offers being considered, the party making the proposal will have two (2) calendar days to identify the bank and confirm that the content and format for the performance bond are consistent with the GOH's requirements. (See more information on the Supply Performance Bond and scheduling comments below.)
  - b. Interested parties are required to confirm their ability to use facilities owned by others for intermediate product storage and/or blending, and supply availability from identified suppliers if the product or product components are not sourced from a refinery owned or operated by the party making the proposal.

#### **Timing for Submissions of Proposals**

The following establishes the deadlines for all proposals:

1.	Firm Proposals valid for thirty (30) days must be submitted by
	, as stated on Page 1 of this Supply Solicitation Package;

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- 2. Firm Proposals must be delivered no later than 14:00 hours Honduran time on the date noted; and
- 3. No Firm Proposals will be accepted after the stated delivery time.

#### Methods of Submission

If the party making the proposal elects to submit its offer via a fax, the deadline applies to the receipt of fax.

- 1. For faxed offers, the full body of the proposal must be sent by or before the tender deadline for the proposal submission.
- 2. No electronic (e-mail) submissions will be allowed.
- 3. All submission of printed documents must be delivered in full and final form.
- 4. Offers may be presented in person by a representative of the company tendering the offer.
- 5. Late delivery of offers will be cause for the GOH to reject the offer.
- 6. The party making the proposal, in all cases, bears the risk of delays for any reason.

#### **Delivery address**

All proposals must be addressed to:

Mr. Gerardo Pelen, Technical Manager for Suroil, Inc., Honduras.

If the proposals are hand delivered, these must be hand delivered to Mr. Pelen, and should be adequately sealed so that the offer may not be accessed until the seal of the offer is purposely broken open. Delivery of such hand-delivered documents should be made at the following address:

Street Address:

If the proposals are sent via fax, these must be faxed to one of the following three numbers:

Fax:				
		'		

For clarification of any questions or comments prior to the date of proposal submission, Mr. Pelen may be reached at the following contact numbers or electronic mail (e-mail) address:

Tel: 504-238-3883 / 3897 / 3962 / 3970

Fax: 504-238-3972

E-mail: opshond@suroil.com

#### **Confirmation of Proposals Received**

No later than twenty-four (24) hours after the deadline for receiving Firm Proposals, the GOH will publish a list of all parties who met the deadline for submission of proposals. This list of

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parties making timely firm proposals will also be communicated electronically to all parties submitting a proposal.

#### **Short List of Proposals**

Following initial screening of all proposals, the GOH will seek to reduce the list of proposals it wishes to evaluate further. The list of such proposals will be referred to as the "Short List."

The purpose of the short list is to allow the GOH to focus on the submitted offers, which the GOH judges to be in the best interest of the GOH. The companies selected for the Short List will be given time to extend the validity of their offers by 30 days, identify the proposed bank for issuance of the Supply Performance Bond as well as confirm content and format for the Supply performance Bond if they had not done so at the submission of the original offer, within the guidelines shown below. Finally the parties on the short list will be required to reconfirm the initial offer or make any improvements they deem to be in their best interests consistent with the guidelines shown below. These reconfirmed offers will be used as the basis for selecting parties to be issued a "notice of Intent to award".

The following summarizes the proposed schedules for the solicitation process from the date the original proposals are submitted.

- 1. No later than twenty (20) days after the deadline for submitting original Firm Proposals, the GOH will advise that at least one (1) but no more than four (4) of the best proposals, as required to cover all requirements, have been placed on the Short List for further evaluation, discussion and negotiation.
- Parties selected by the GOH for inclusion on the Short List will be formally notified of this selection, and given twenty-four (24) hours to confirm extension of the proposal validity as noted below from date of notice of selection for short list. See **Appendix IX** for draft of Notice of Selection for Short List.
- 3. Notices will be sent to the parties selected for the Short List by the GOH to e-mails or fax numbers noted in the proposals.
- 4. Upon confirmation that the parties selected for the Short List have extended their proposal validity (see 'Validity of Proposals and Deadlines below), the GOH will make public the names of the parties on the Short List and will send a similar notice to all parties that submitted a proposal originally.
- 5. The selected Short List parties will have one (1) day to extend proposal validity and two (2) days to properly identify the bank/ institution proposed for the issuance of the Supply performance Bond as well as confirm the Supply Performance Bond content and format
- 6. On the date advised in the notice of selection for the Short List, the selected parties must submit their reconfirmed proposals by the deadline indicated according to the rules shown on the notice for Short List selection
- 7. The GOH will use the reconfirmed proposals for selection of parties to be issued notices of intent to award contracts under this solicitation with a period no greater that seven (7) calendar days following the date for receipt of reconfirmed offers.
- 8. Upon selection for Contract award and issuing notice of intent to award, the GOH and the party selected for award will mutually agree within two (2) days to a period of time of no greater than five (5) days to conclude the negotiations and sign the final Agreement, but in no case longer than ten (10) days from notice of intent to award.

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Please note that **Appendix XV** to this solicitation provides a brief summary of the overall schedule from release of solicitation to expected award of supply contracts as an aid to understanding the process.

#### Validity of Proposals and Deadlines

Issues related to the validity of proposals and deadlines will be handled as follows:

- 1. All Firm Proposals must have an initial validity of at least thirty (30) days from the deadline for submission of proposals.
- 2. The following items related to validity may be causes for rejection by the GOH:
  - a. If the initial Firm Proposal does not clearly indicate the minimum thirty (30) day validity.
  - b. If proposals for validity by parties selected for the Short List are not extended as requested within the twenty-four (24) hour time limit.
  - c. Failure to identify the proposed bank/ institution and or confirm Supply Performance Bond within the two (2) day time limits
  - d. Failure to meet-these deadlines, for any reason, allows the GOH to either select one of the other parties who made a proposal, or to stop consideration of all proposals received under this solicitation. The final Agreement will include the establishment of a supply management system to coordinate the exchange of information needed to efficiently identify supply requirements, plan for delivery, nominate and vet vessels, and operate in a safe and efficient manner through the life of the Agreement.
  - e. Prior to signing the Agreement, the parties will agree on a supply mobilization plan based on the original proposal of the Supplier, with key performance dates established in the schedule.

#### **Supply Performance Bond**

The GOH requires that a Supply Performance Bond be posted by the selected Supplier. The proposed draft is described in **Appendix V**:

- 1. Upon issue of notice that the GOH intends to award a contract to the Supplier, the Supplier will have two (2) working days to post the Supply Performance Bond.
- 2. The bond must be payable to the GOH if the Supplier fails to perform at any time during the life of the Agreement or its extensions including, but not limited to, failure to meet the key performance dates, quality of oil to be delivered, or other obligations agreed in the Supply Contract, and established at the time the Agreement is finalized.

#### **Minimum Required Content of Firm Proposals**

The following is the minimum required content for a Firm Proposal from an interested party. Alternate terms and conditions to those requested in the bid solicitation may also be offered and will be given consideration.

1. Concise statement that the Proposal meets or exceeds all of the requirements in the Supply Solicitation Package. If one or more conditions are not met, a clear statement to this effect must be included with an explanation of why there has been a deviation.

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- Identification of product supply refinery sources, or blending or intermediate storage sites, accompanied by letters of interest/intent from all third-party product sources and facility owners.
- Proposed Mobilization Plan showing Supplier's required activities and schedule for the period from Supply Contract award to delivery of first cargo under the Agreement. See Appendix XIII
- 4. Statement of offered pricing formulas expressed as an all-inclusive premium above/ discount below the requested product price reference. See **Table 1**, **Appendix VIII**
- 5. Indication of grades of product offered into which ports per the Table in Appendix VI.
- 6. Indication of proposed cargo and ship size per product per port consistent with above requirements offer using the **Table** in **Appendix VII**.
- 7. Indication, if applicable, of willingness to sell "Ex Tank" as opposed to "Ex Ship" by advising added costs to offer made for Ex Ship pricing basis made in **Appendix VIII**, using **Table 2**.
- 8. Indication of willingness to offer a hedged price to the GOH if selling Ex Tank, on terms and conditions to be mutually agreed in a separate hedging service agreement.
- 9. Confirmation of the proposed initial period and the GOH's options for extensions shown in **Part I** of the Draft Agreement.
- **10.** Statement of required payment basis, and or GOH's options for payments. See **Appendix VIII**
- 11. Confirmation that a suitable Supply Performance Bond will be opened before award of Contract per terms and conditions of the tender invitation, accompanied by identification of the bank nominated to issue the Supply Performance Bond. See **Appendix V**

Any proposal that does not include the minimum content can be rejected by the GOH without further consideration.

Any parties having proposals rejected by the GOH for failure to meet the minimum required content will be notified in writing.

#### **Evaluation of Proposals**

The following will be used to guide the evaluation of all proposals received by the deadline:

- 1. The GOH will establish its own criteria for the evaluation of the proposals.
  - a. Lowest delivered cost proposals will be weighted heavily.
  - b. Proposals for Supplier to retain title in the terminal delivery tank and sell "Ex Tank" will be weighted heavily.
  - c. Proposals for open line of credit will be valued and credit given in the evaluation.
  - d. Proposals with extended periods of credit will be valued and credit given in the evaluation (as limited by periods and interest rates generally considered to be commercial. Non-commercial offers may not be considered).
  - e. Proposals with the shortest mobilization period will be weighted heavily.
- 2. Any noted deviations from the Supply Solicitation Package criteria will be considered and may be accepted by the GOH, if the GOH believes it can benefit from the highlighted deviation.

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3. The GOH reserves the right to reject any and all proposals, at its sole discretion, at any time, and to terminate the solicitation process or seek a revised solicitation as required to ensure that its best long-term interests are served.

#### Language

To encourage the greatest number of proposals from interested parties, proposals may be submitted in English or Spanish as the interested party elects for its convenience. It is strongly recommended, however, that any interested party selected for the Short List have bilingual members on its negotiating team to facilitate the evaluation and negotiating process. The final Agreement will be in English with a certified translation of the Agreement in Spanish. The governing language in case of disputes will be English. This is confirmed in **Part I**.

#### PROPOSED AGREEMENT CONTENT

#### PROPOSED SUPPLY CONTRACT BASIS PART I

The following Proposed Supply Contract Basis, Part I, is intended to show interested parties the GOH's intentions for content and format for the Supply Contract. This, together with Part II and the finalized Appendices, will comprise the entire Agreement. In case of a conflict between Part I and Part II, the terms and conditions of Part I will govern.

1.	<b>Buy</b> The		ent of Hond	uras, or a par	ty designated	by the Governr	nent of Hondura	เร
	-							
2.	Sup	oplier						
	- - -							

#### 3. Delivery Period

Commencing on date the Agreement is signed and running without interruption for a period of twelve (12) calendar months thereafter for the initial period. The GOH shall have the right to extend the period for two (2) consecutive twelve (12) month periods, with notices given at any time sixty (60) days prior to the end of the then-current Agreement period.

The Supplier may specifically condition its offer to exclude one or both of the desired unilateral extension options for the GOH. The supplier may also propose different periods for the extensions

#### 4. Destination

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Per the destination basis options noted in **Appendix III** in the Supply Solicitation Package, or other basis established by mutual agreement between the parties.

#### 5. Products and Parcel Size

Per the summary of product supply offers in **Appendix VI**, and the proposed delivery basis in **Appendix VII**.

#### 6. Product Specifications

Per the product specifications established in **Appendix II** of the Supply Solicitation Package consistent with the products offered for delivery above.

#### 7. Prices

Per the pricing basis established in **Appendix VIII** in the Supply Solicitation Package, consistent with the products offered.

#### 8. Payment

Per the payment basis offered by the Supplier and accepted by the GOH as documented in **Appendix VIII.** 

#### 9. **Delivery / Title Transfer**

Per the d	lelivery bas	sis offere	ed below:
Ex Ship _			
Ex Tank			

#### 10. Documentation Requirements

Per **Appendix XIV** or as advised from time-to-time by the GOH.

#### 11. Allowed Laytime and Demurrage Rate

Basis per the referenced **Ex Ship Supply Contract**, **Part II**, with rates as offered by the Supplier and accepted by the GOH.

#### 12. Language

The official language of the Agreement is English, with a certified copy translated in Spanish. In the event of a dispute, the English version will govern.

#### 13. Law

The laws of the Republic of Honduras will apply

#### PROPOSED SUPPLY CONTRACT BASIS PART II

The proposed Supply Contract Basis **Part II** is the "ExxonMobil Sales and Supply Corporation, General Terms and Conditions, for DES Purchases and Sales of Petroleum Product in Bulk in Vessels" (Version May 05, 2006).

Interested parties may propose alternative language, amendments and/or clarifications and the GOH may accept these, if such proposals benefit the GOH.

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#### **Appendices**

All of the appendices are to be attached to and made a part of the final Agreement.

### Appendix I

#### **ESTIMATED PRODUCT REQUIREMENTS**

All Supply Contracts issued as a result of this supply solicitation will be for actual requirements. The following table shows the current estimated requirements for products to be included in this Agreement. All product requirements are shown on a yearly basis. Variations for seasonality and other reasons will occur and are not reflected here. On an on-going and joint basis, the parties will endeavor to identify actual short-term requirements (the next thirty [30] days), as well as estimated requirements for extended periods beyond the next thirty (30) days and advise one another should conditions change.

The GOH reserves the right to purchase up to two (2) cargoes per product of its requirements outside the Supply Contract on a spot basis, as and when it elects, with reasonable notice. If the GOH elects not to exercise this right, the Supplier will be obligated to supply this volume as part of its contractual obligation.

TABLE FOLLOWS

## FORECASTED PRODUCT IMPORT REQUIREMENTS: HONDURAS SUPPLY SOLICITATION

	FORECAS						
	N	NORTH COAST SOUTH COAST					
PRODUCTS	CORTES	%	TELA	%	SAN LORENZO	%	
PREMIUM MOGAS UNL	1,226,790	55%	320,398	14%	697,339	31%	2,244,528
REGULAR MOGAS UNL	273,211	49%	129,232	23%	158,689	28%	561,132
DIESEL	2,976,433	60%	895,108	18%	1,081,983	22%	4,953,524
DPK	185,095	54%	18,486	5%	136,395	40%	339,976
JET	202,289	100%	0	0%	0	0%	202,289
AVGAS	0	0%	20,147	100%	0	0%	20,147
LPG	964,938	97%	0	0%	27,811	3%	992,749
FUEL OILS	3,871,127	61%	0	0%	2,521,628	39%	6,392,755
TOTAL	9,699,884		1,383,372		4,623,843		15,707,100

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#### Appendix II

#### **CURRENT PRODUCT SPECIFICATIONS**

Following are the complete product specifications for all products to be supplied under this Supply Solicitation Package. The Supplier must provide current Material Safety Data Sheets (MSDS) for each cargo delivery. The Supplier will also make available full product quality certificates, based on shore tank quality in the load port, prior to the vessel loading.

PRODUCT	PAGE
AVIATION GASOLINE/ AVGAS	
PREMIUM GASOLINE UNL	
REGULAR GASOLINE UNL	
DPK	
JET	
DIESEL/ No.2	
FUEL OILS	
LPG	

Note: if an interested party is in a position to offer a price discount if one or more quality specifications are relaxed, the GOH would welcome such offers. For the sake of good order, to allow such offers to be properly considered, the interested party is requested to offer on the established specifications, and then show by attachment the possible price discount for the indicated specification relaxation.

## **Appendix III**

#### **DISCHARGE PORTS**

It is anticipated that, during the course of this initial Supply Contract, the delivery ports could be the San Lorenzo / DIPPSA Terminal on the Pacific Coast, the Gas Del Caribe Terminal in Omoa, Cortes, on the Atlantic Coast, the Puerto Cortes / Chevron-Texaco Terminal on the Atlantic Coast, and the Tela / DIPPSA Terminal on the Atlantic Coast.

The GOH reserves the right to change these designated ports prior to the award of the Supply Contract.

The attached port rules and vessel vetting requirements are subject to change prior to the award of the Supply Contract.

To the extent that any change of port, port rules or vessel vetting requirements causes an economic burden to the Supplier, the Supplier will be allowed to reasonably modify its proposal to reflect the changed conditions.

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#### PORT INFORMATION

- 1. PORT NAME: San Lorenzo, Pacific Coast
- 2. MAXIMUM ALLOWED DRAFT FOR VESSEL, AND MAXIMUM AVAILABLE WATER DEPTH MLW: 9.80 m OR 32 ft.
- 3. LOA: MAXIMUM / MINIMUM: 230 m OR 755 ft.
- 4. BEAM: MAXIMUM / MINIMUM: 32 m OR 105 ft.
- 5. DWT: MAXIMUM / MINIMUM: 49.900 metric tons.
- 6. ANY NIGHT-TIME RESTRICTIONS FOR ENTERING, LEAVING, OR OPERATIONS: WORKING HOURS: 0500 TO 1700.
- 7. ARE ANY CRANES REQUIRED TO LIFT HOSES: X
- 8. ANY SPECIAL REQUIREMENTS FOR HOSES, CONNECTORS, OR RESTRICTIONS ON THE LOCATION AND SIZE OF SHIPS MANIFOLD. A TUG BOAT IS REQUIRED TO ACCOMPLISH BERTHING.
- 9. VESSEL AGE RESTRICTIONS OR OTHER VETTING REQUIREMENTS: MUST MEET OIMS SYSTEM 6A RESTRICTIONS, IG SYSTEM RESTRICTIONS AND MUST BE ISPS CERTIFIED. MAXIMUM VESSEL AGE: 20 YEARS, VESSEL MUST BE DOUBLE HULLED.
- 10. LATEST ISGOTT WILL GOVERN SHIP-TO-SHORE TRANSFERS X
- 11. WIRE/ ROPE RESTRICTIONS X
- 12. FOR DELIVERY PLANNING PURPOSES, EXPECTED MAXIMUM PARCEL SIZE:

a.	Clean products		bbls
b.	Fuel oils:	bbls	

- 1. PORT NAME: Omoa Cortes, Atlantic Coast
- 2. MAXIMUM ALLOWED DRAFT FOR VESSEL, AND MAXIMUM AVAILABLE WATER DEPTH MLW
- 3. LOA: MAXIMUM / MINIMUM
- 4. BEAM: MAXIMUM / MINIMUM
- 5. DWT: MAXIMUM / MINIMUM
- ANY NIGHT-TIME RESTRICTIONS FOR ENTERING, LEAVING, OR OPERATIONS
- 7. ARE ANY CRANES REQUIRED TO LIFT HOSES ANY SPECIAL REQUIREMENTS FOR HOSES, CONNECTORS, OR RESTRICTIONS ON THE LOCATION AND SIZE OF SHIPS MANIFOLD.
- 8. VESSEL AGE RESTRICTIONS OR OTHER VETTING REQUIREMENTS.
- 9. LATEST ISGOTT WILL GOVERN SHIP-TO-SHORE TRANSFERS
- 10. WIRE/ ROPE RESTRICTIONS
- 11. FOR DELIVERY PLANNING PURPOSES, EXPECTED MAXIMUM PARCEL SIZE:

a.	Clean products		bbl
b.	Fuel oils:	bbls	

- 1. PORT NAME: Puerto Cortes, Atlantic Coast
- 2. MAXIMUM ALLOWED DRAFT FOR VESSEL, AND MAXIMUM AVAILABLE WATER DEPTH MLW 11 m OR 36 ft, MAY BE REDUCED BY SEDIMENTATION.
- 3. LOA: MAXIMUM / MINIMUM 274 m OR 900 ft.

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- 4. BEAM: MAXIMUM / MINIMUM 36 m OR 120 ft.
- 5. DWT: MAXIMUM / MINIMUM 80,000 metric tons.
- 6. ANY NIGHT-TIME RESTRICTIONS FOR ENTERING, LEAVING, OR OPERATIONS
- 7. SHIPS CAN BERTH 7 DAYS PER WEEK, 24 HOURS PER DAY.
- 8. ARE ANY CRANES REQUIRED TO LIFT HOSES X
- 9. ANY SPECIAL REQUIREMENTS FOR HOSES, CONNECTORS, OR RESTRICTIONS ON THE LOCATION AND SIZE OF SHIPS MANIFOLD. TWO TUG BOATS ARE REQUIRED TO ACCOMPLISH BERTHING. X
- 10. VESSEL AGE RESTRICTIONS OR OTHER VETTING REQUIREMENTS. SHIPS MUST BE VETTED BY CHEVRON TEXACO, HAVE IMO CERTIFICATION AND MUST BE DOUBLED HULLED. A FEE MUST BE PAID TO HONDURAN PORT AUTHORITY. X
- 11. LATEST ISGOTT WILL GOVERN SHIP-TO-SHORE TRANSFERS
- 12. WIRE/ ROPE RESTRICTIONS X
- 13. FOR DELIVERY PLANNING PURPOSES, EXPECTED MAXIMUM PARCEL SIZE:
- 14. Clean products \_\_\_\_\_ bbls
- 15. Fuel oils: \_\_\_\_\_ bbls
- 1. PORT NAME: Tela, Atlantic Coast
- 2. MAXIMUM ALLOWED DRAFT FOR VESSEL, AND MAXIMUM AVAILABLE WATER DEPTH MLW 11 m OR 36 ft.
- 3. LOA: MAXIMUM / MINIMUM 190 m OR 623 ft.
- 4. BEAM: MAXIMUM / MINIMUM 32 m OR 105 ft.
- 5. DWT: MAXIMUM / MINIMUM 46,000 metric tons.
- 6. ANY NIGHT-TIME RESTRICTIONS FOR ENTERING, LEAVING, OR OPERATIONS WORKING HOURS 0500 TO 1700.
- 7. ARE ANY CRANES REQUIRED TO LIFT HOSES X
- 8. ANY SPECIAL REQUIREMENTS FOR HOSES, CONNECTORS, OR RESTRICTIONS ON THE LOCATION AND SIZE OF SHIPS MANIFOLD. A TUG BOAT IS REQUIRED TO ACCOMPLISH BERTHING. X
- 9. VESSEL AGE RESTRICTIONS OR OTHER VETTING REQUIREMENTS. MUST MEET OIMS SYSTEM 6A RESTRICTIONS, IG SYSTEM RESTRICTIONS AND MUST BE ISPS CERTIFIED. MAXIMUM VESSEL AGE: 20 YEARS, VESSEL MUST BE DOUBLE HULLED. X
- 10. LATEST ISGOTT WILL GOVERN SHIP-TO-SHORE TRANSFERS
- 11. WIRE/ ROPE RESTRICTIONS X
- 12. FOR DELIVERY PLANNING PURPOSES, EXPECTED MAXIMUM PARCEL SIZE:
  - a. Clean products \_\_\_\_\_ bbls
  - b. Fuel oils: \_\_\_\_\_ bbls

In all cases, the vessel owner/ master is encouraged to contact his agent to confirm all applicable vessel restrictions at the time the vessel is chartered for this service and coordinate vessel arrival.

#### **HONDURAS**

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#### Appendix IV

#### MINIMUM VESSEL VETTING REQUIREMENTS

The attached minimum vessel vetting requirements supplement the port rules and limitations identified in **Appendix III**.

The GOH reserves the right to inspect any vessels at discharge.

At the time of nomination, the Supplier must provide the GOH with an up-to-date version of the latest INTERTANKO Q88 and must specifically address the points listed below:

#### 1. Age:

- a. Vessels older than eighteen (18) years will be rejected unless double-hulled.
- b. Double-hulled vessels up to twenty (20) years old can be accepted.
- 2. **Certificates:** All required certificates must be valid for a period at least one (1) month after completion of the intended voyage.
- 3. **Inert Gas Systems**: The vessel must have an inert gas system in working order.
- 4. Flag: A table based on lists by Paris MOU will apply.
- 5. Owner/ Operator: Disclosure of identity of Owner/ Operator will be rated favorably.
- 6. Crew: Combinations of more than two (2) crew nationalities will be treated unfavorably.
- 7. Class:
  - a. Vessels classified by societies that are not full members of IACS will be rejected.
  - b. Vessels that have changed Classification Society within a period of three (3) months prior to a Special Survey will be viewed unfavorably.

#### 8. Protection and Indemnity Clubs (P&I):

- a. Ships not insured with a member of the International Group of P&I Clubs will be viewed unfavorably and will only be considered on a case-by-case basis.
- b. All ships must demonstrate that they have a minimum insurance coverage of US\$1 billion with an acceptable P&I Club.

#### 9. Dry Docking:

- a. Vessels fifteen (15) years old or older must have been inspected by Class, out of water, within the last thirty-six (36) months, and
- b. Twice in the last sixty (60) months.

#### 10. SIRE:

- a. Ship Inspection Report (SIRE) program reports may be used for the vessel's evaluation.
- b. Vessels fifteen (15) years old or older will only be considered for single-voyage approval, and only when there is SIRE available and performed within the last six (6) months.
- 11. Class Recommendations: Class recommendations and memoranda may result in a vessel rejection.
- 12. **Port State Control and USCG Inspections:** History of deficiencies and detentions, and corresponding corrections, will be evaluated and will not be viewed favorably.
- 13. **Acceptance by Other Oil Companies:** Current acceptance by other oil companies will be viewed favorably.

#### **HONDURAS**

#### **GOH-OILT-VS01**

- 14. **Safety Management:** Membership in OCIMF Tanker Management Self-Assessment (TMSA) program and improvement in Key Performance Indicators (KPI) will be viewed positively.
- 15. Other:
  - a. Vessels detained three (3) times or more over the last two (2) years, or black-listed by the European Union will be rejected.
  - b. Vessels on maiden voyage will be considered on a case-by-case basis.
  - c. Vessels unable to maintain thirty percent (30%) of their SDWT will be rejected.
  - d. Oil/Bulk/Ore (OBO) vessels with last cargo non-oil will be rejected.
  - e. In general, OBO vessels will be viewed unfavorably.
  - f. Although not required, vessels with USCG certificates will be viewed favorably.
- 16. **Summary:** The GOH will accept or reject nominated vessels using the above guidelines, which in its judgment will perform competently and not pose a significant risk for safety or environmental considerations.

#### Appendix V

#### DRAFT SUPPLY PERFORMANCE BOND

The following is the draft Supply Performance Bond requested by the GOH from a bank/institution acceptable to the GOH, requested at the time of the proposal, and required by GOH prior to award of the Supply Contract.

A total of US \$ five million (\$5,000,000) will be required for 100% of product supply contracts and will be applied prorata to the volumes awarded under each supply agreement, with the minimum amount being US\$ one million (\$1,000,000) per award.

### SUPPLY PERFORMANCE BOND FOR SUPPLY OF PETROLEUM PRODUCTS TO HONDURAS UNDER CONTRACT WITH THE GOVERNMENT OF HONDURAS

To		, hereinafter
	called the GOH, WHEREAS,	hereinafter
	called the Supplier, has undertaken, in pursuance of an agreement for the	Ex Ship supply of
	oil arising out of its proposal to the GOH dated	, and the
	GOH's notice to the Supplier dated, that its propos	sal was
	successful and the Contract for the supply of the oil is to be awarded to the	Supplier, and
	whereas it has been stipulated by the GOH in the said Contract that the Su	pplier shall
	furnish the GOH with a confirmed irrevocable Bank Guarantee by a bank a	cceptable to the
	GOH for the sum specified therein as security for compliance with the Supp	olier's
	performance obligations in accordance with the Contract and that this Gual	rantee will enter
	into full force within two (2) business days following the notice of award to t	he Supplier,
ΑN	D WHEREAS we have to give the Supplier a guarantee:	

## **GOH-OILT-VS01**

•	e Guarantors and responsible to the GOH, on behalf
of the Supplier, for a total of	and we undertake to pay the
. ,	e GOH's first written demand declaring the Supplier
to be in default under the Contract and	without cavil or argument, any sum or sums within
the limits of the (Amount Guaranteed) a	s aforesaid, without the GOH needing to prove or to
show grounds or reasons for the demar	nd or the sum specified therein, in readily available
US dollars, with funds transferred to the	account designated by the GOH at the time the
demand is made.	,
We also undertake to confirm receipt of the	demand within twenty-four (24) hours of receipt at
the address shown for the GOH on the	demand.
The guarantee is valid, in its full face amour	nt, until, which is approximately
ninety (90) calendar days after the last e	expected discharge of oil under the initial period, or
extensions, of the Supply Contract. The	Bond shall be replenished to its full face value in
any event of a partial or full payout, with	nin ten 910) working days of such payout.
	Signature and Seal of the Guarantors
_	
Date	
Address	

## **Appendix VI**

#### **SUMMARY OF PRODUCT SUPPLY OPTIONS**

The following summarizes supply options envisioned by the GOH. Interested parties may submit variations and/or alternatives.

#### **HONDURAS**

## **GOH-OILT-VS01**

GRADES	PACIFIC	ATLANTIC	ATLANTIC	ATLANTIC	COMMENT
	SAN LORENZO	TELA	PTO CORTES	PUERTO OMOA	
AVGAS					
PREM MOGAS UNL					
REG MOGAS UNL					
DPK					
JET					
DIESEL/No. 2					
FUEL OILS					
LPG					
Example	X	See comment	REQUIREMENTS		No need to use La Ceiba

Insert word "REQUIREMENTS" in appropriate cell to indicate which product is being offered into which port(s), and insert an "X" in cells to indicate no offer is being made. See example. Use Comment column as needed to clarify

Please note that an interested party preferring to deliver product requirements to just one coast may offer to supply 100% of the country's requirements, for any combination of products, to that one coast, by noting the preferred coast and port in the above table and providing the comment that the offer relates to 100% of the country requirements for the products being considered rather than limiting the offer to the historical consumption for that particular coast.

## **Appendix VII**

#### **SUMMARY OF DELIVERY OPTIONS**

In this table, the interested party is requested to indicate the proposed parcel size and the probable size of vessel to be employed.

#### **HONDURAS**

## **GOH-OILT-VS01**

GRADES	PACIFIC	ATLANTIC	ATLANTIC	ATLANTIC	COMMENT
	SAN LORENZO	TELA	PTO CORTES	PTO OMOA	
AVGAS					
PREM					
MOGAS					
UNL					
REG					
MOGAS					
UNL					
DPK					
JET					
DIESEL/No					
.2					
FUEL OILS					
LPG					
Example	225,000 bbls				
	on				
	40,000 sdwt vessels				

The following tables summarize the existing working capacity of the tanks, by grade in each of the three possible ports. Interested parties are requested to use this information to guide the formation of their proposals, along with information about the port limits. Note the LPG berth/terminal of Omoa on the Atlantic coast is near Puerto Cortes.

#### **TABLES BELOW**

#### SUMMARY OF HONDURAS PRODUCT TANKS BY GRADE AND COAST

TABLE 1

	ATLANTIC C	OAST TOTAL	PACIFIC COAST TOTAL	<u>(</u>	COUNTRY TOTAL	
		WORKING		WORKING		WORKING
PRODUCTS	#	CAPACITY:	#	CAPACITY:	#	CAPACITY:
	TANKS	BBLS	TANKS	BBLS	TANKS	BBLS
PREMIUM MOGAS UNL	10	182,973	3	120,000	13	302,973
<b>REGULAR MOGAS UNL</b>	4	54,086	2	30,000	6	84,086
DPK	3	58,433	1	20,000	4	78,433
DIESEL	15	628,858	4	248,239	19	877,097
FUEL OILS	12	554,906	8	503,079	20	1,057,985
L.P.G.	44	86,363	0	0	44	86,363
JET	1	18,500	0	0	1	18,500
AVGAS	2	12,848	0	0	<u>2</u>	12,848
TOTAL	91	1,596,967	18	921,318	109	2,518,285

## **GOH-OILT-VS01**

ATLANTIC COA	ST TANK	(AGE SUM	MARY: B'	Y PORT AI	ND GRA	DE				TABLE 2
	<b>PUERTO C</b>	ORTEZ	NEAR PTO	CORTES	NEAR PT	CORTES	TELS/ DI	PPSA	TOTAL AT	LANTIC
	TEXACO		Gas del Car	ibe-OMOA	Hondupet	rol- PWR				
		WORKING		WORKING		WORKING		WORKING		WORKING
PRODUCTS	<u>#</u>	CAPACITY:	#	CAPACITY:	#	CAPACITY:	#	CAPACITY:	#	CAPACITY:
	TANKS	BBLS	TANKS	BBLS	TANKS	BBLS	TANKS	BBLS	TANKS	BBLS
PREMIUM MOGAS UNL	7	131,973			0		3	51,000	10	182,973
REGULAR MOGAS UNL	2	18,086			0		2	36,000	4	54,086
DPK	2	39,433			0		1	19,000	3	58,433
DIESEL	8	348,858			2	45,000	5	235,000	15	628,858
FUEL OILS	2	238,906			9	268,000	1	48,000	12	554,906
L.P.G.	12	44,232	32	42130.95	0		0		44	86,363
JET	0				0		1	18,500	1	18,500
AVGAS	<u>1</u>	2,848			<u>0</u>		<u>1</u>	10,000	<u>2</u>	12,848
TOTAL	21	02/226	22	42420 OF	11	212 000	4.4	417 500	01	1 506 067

#### TABLE 3

#### PACIFIC COAST TANKAGE SUMMARY: BY PORT AND GRADE

	SAN LOREN	IZO/ DIPPSA	SANLOR	ENZO/	TOTAL PA	ACIFIC
		WORKING	POWER (	COMPANY		WORKING
<u>PRODUCTS</u>	#	CAPACITY:			#	CAPACITY
	TANKS	BBLS			TANKS	BBLS
PREMIUM MOGAS UNL	3	120,000	0		3	120,000
<b>REGULAR MOGAS UNL</b>	2	30,000	0		2	30,000
DPK	1	20,000	0		1	20,000
DIESEL	3	200,000	1	48,239	4	248,239
FUEL OILS	1	50,000	7	453,079	8	503,079
L.P.G.	0		0		0	-
JET	0		0		0	-
AVGAS	0		0		0	-
TOTAL	10	420,000	8	501,318	18	921,318

## **Appendix VIII**

#### SUMMARY OF REQUIRED PRODUCT PRICING FORMULAS AND PAYMENT BASIS

In all cases, the referenced formula is based on mean, three or five days average around Notice of Readiness (NOR) date, at discharge port. If Platts is not published for all three (or five) days, then last prior date published for holidays and Saturdays, and next date published for Sundays, are to be used.

In all cases, the premium above or discount below the referenced formula price is to be allinclusive for transportation, losses, insurance, cost of capital, margin and all other considerations, as the Supplier elects for an Ex Ship sale.

If the interested party is making an offer for a grade of oil into more than one location, with different prices, the location is to be indicated in the comment section, and the product formula shown as required for each location.

#### **HONDURAS**

## **GOH-OILT-VS01**

#### TABLE 1

PRODUCT	PRICE REFERENCE EX SHIP (DES)	COMMENT
AVGAS	PLATTS USGC SPOT WATERBORNE, MEAN for UNL 87 plus	
PREMIUM UNL MOGAS	PLATTS USGC SPOT WATERBORNE, MEAN for UNL 87 plus	
REGULAR UNL MOGAS	PLATTS USGC SPOT WATERBORNE, MEAN for UNL 87 plus	
DPK	PLATTS USGC SPOT WATERBORNE, MEAN for JET 54 plus	
JET	PLATTS USGC SPOT WATERBORNE, MEAN for JET 54 plus	
DIESEL/ NO. 2	PLATTS USGC SPOT WATERBORNE, MEAN for NO 2 OIL plus	
FUEL OILS	PLATTS USGC SPOT WATERBORNE, MEAN forplus	
LPG	PLATTS USGC FOR MONT BELVIEU MEAN PLUS	

#### TABLE 2

Interested parties are to use table 2 to show the added cost for holding inventory in the tank and selling Ex Tank, as a convenience to the GOH, if they are willing to provide this service. If for some reason the cost of service has to vary from grade to grade, then the Table should be expanded with comments added for each grade. If this service is not to be offered, "NA" should be noted in the Table for the sake of good order.

TABLE 2	
ITEM	US Cents/Gallon (CAG)
Cost of Insurance	
Cost of Capital	
Service Fee, if any	
Total	

#### **GOH-OILT-VS01**

While the Supplier is required to offer on the basis shown above, such other considerations as fixed-price offers, thirty (30) day averages around a specified date, etc, can be offered separately and will be considered by the GOH.

Non-commercial terms may be cause for rejection.

The GDH desires offers with open line credit. Interested parties must indicate the payment terms and conditions in this **Appendix VIII**. Firm proposals requiring any form of letter of credit must include a draft copy.

In the unlikely event of a late payment in an open line of credit arrangement for any reason, the Supplier will be entitled to require the posting of a standby letter of credit for the remainder of the Agreement, and may withhold delivery of product without prejudice or penalty until the letter of credit is opened.

#### **Appendix IX**

#### NOTICE OF SELECTION FOR INCLUSION ON SUPPLY CONTRACT SHORT LIST

The following notice will be issued to all companies selected for inclusion on the Short List. All such selected parties must comply with the requirements within the time stated, or risk exclusion.

## NOTICE OF SELECTION FOR SHORT LIST AS DESCRIBED IN THE SUPPLY SOLICITATION PACKAGE

This is to advise	, hereinafter called the
interested party, based on its proposal submitted to hereinafter called the GOH, on	
described in the GOH's Supply Solicitation Package	
the GOH has selected your company for inclusion reconfirmation of your original proposal.	
The reconfirmed proposal must be received no later th, meeting all other rules and regulations o	
In the reconfirmed proposal, the interested parties may favor of the GOH, as they deem appropriate, or may original proposals.	•
If the draft of the Supply Performance Bond has not be identified at the time the proposal was submitted a Performance Bond, the interested party has two (2)	s the one opening the Supply

#### **GOH-OILT-VS01**

Failure to fully comply with the requirements of this notice can lead to removal from the Short List and rejection of the proposal by the GOH.

Date	 _
For the GOH	

## Appendix X NOTICE OF INTENT TO AWARD A SUPPLY CONTRACT

The GOH will issue a notice of "Intent to Award a Supply Contract" to those parties who have complied with the guidelines for parties selected for the Short List, as quickly as possible following the submission of the re-confirmed proposals from the parties selected for the Short List, but in all cases no more than seven (7) days following the submission date for the reconfirmed proposals.

The draft notice of intend to award a supply contract is as follows:

## NOTICE OF INTENT TO AWARD A SUPPLY CONTRACT ATTACHED TO PART I OF AGREEMENT

	, hereinafter called the
Supplier, based on the proposals submitte	ed to,
hereinafter called the GOH, on	and reconfirmed on for
the supply of oil as described in the GOH	's Supply Solicitation Package, that the GOH
	contingent upon successful conclusion of
	e GOH in Tegucigalpa Honduras, with duly
	ny, within a five (5) day period ending no later than, with signature of agreement immediately at the
	ter into final negotiations must provide documents d commit to the agreement on behalf of your
The Supply Bond must be posted within two	(2) days of issuance of this notice
The Supply bond must come in to full force w award	ithin two (2) days on an issuance of notice of

## **GOH-OILT-VS01**

Date
For the GOH
Appendix XI
NOTICE OF SELECTION FOR SUPPLY CONTRACT AWARD
The following notice will be given to the party selected for award of the Supply Contract. This notice will follow conclusion of the final review and selection of the Supplier's proposal in response to the Supply Solicitation Package and documentation of all changes made by mutua agreement between the parties. As noted previously, the negotiations with the selected parties who received the notice of intention to award must be completed within days of issuance of notice of intent to award.
The selected party must comply with the requirements within the allowed time, or risk cancellation of the selection by the GOH.
NOTICE OF AWARD OF SUPPLY CONTRACT ATTACHED TO PART I OF AGREEMENT
This is to advise, hereinafter called the Supplier, based on the proposals submitted to, hereinafter called the GOH, on and reconfirmed on for the supply of oil as described in the GOH's Supply Solicitation Package, has decided after review of all of the proposals that the GOH is awarding a supply contract to your company. The bid documents provided by the Supplier, as specifically amended by mutual agreement in writing during final negotiation, will serve as the Agreement and become active on issuance of this notice
A fully authorized original version of the Supply Performance Bond must be received by the GOH within five (5) business days of issuance of this notice of award form the agreed bank
For the sake of good order, the GOH agrees to countersign both of the signed original bid documents submitted by the Supplier, as amended by mutual agreement, which are to serve to fully document the Agreement, and post one signed original to the Supplier within five (5) business days, by courier.
Date For the GOH

#### **GOH-OILT-VS01**

#### **Appendix XII**

#### **SUPPLY MANAGEMENT GUIDELINES**

During the final negotiations, prior to award of Supply Contract and signing the Agreement, the parties will establish Supply Management Guidelines which will be employed to help guide the exchange of information necessary to efficiently control the delivery and dispatch of products.

The guidelines will be fully documented in this **Appendix XII**. Both parties may request changes from time to time and agreement will not be unreasonably withheld.

All changes will be documented in a new **Appendix XII** as they are implemented.

Supply Management Guidelines: [To be inserted after contract award]

### **Appendix XIII**

#### **MOBILIZATION PLAN**

As part of its Firm Proposal, an interested party is required to provide a proposed Mobilization Plan covering the preparation activities and schedule from the time the Supply Contract is awarded, to earliest possible first delivery date. (For clarity: date first vessel arrives in a designated Honduran port with product under this Agreement)

During the final negotiations, prior to award of Supply Contract and signing the Agreement, the parties will review and finalize the Mobilization Plan to be included in the Agreement. The Mobilization Plan will be documented in this **Appendix XIII**.

To the extent that any prerequisites or preconditions for delivery are the responsibility of the GOH, these prerequisites or preconditions will also be included in the Mobilization Plan.

Adherence to the Mobilization Plan will be a key criterion in judging Supplier performance.

Mobilization Plan: [To be inserted after contract award]

#### **Appendix XIV**

#### **Documentation Requirements**

The following are the documents required for the GOH for each delivery of product. The GOH may change the requirements from time to time and these changed requirements will be documented in this **Appendix XIV** 

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г	15005	110715	()(1)		ומווטוו	1115111	ルルいしっ

A) BILL OF LADING DESC	RIPTION:
Issued to the	

## **HONDURAS**

## **GOH-OILT-VS01**

Address:	
To the Order of:	Attn: Telex:
	Phone: Fax:
Marked:	Clean on board Freight payable as per charter party
	Destination:, Honduras
	QUIRED: et 3/3 Original issued or endorsed to the order of (Locations) + 6 Non-Negotiable copies
Certificate of Quar Certificate of Qual Certificate of Origi Tanker Time Shee Ullage Report (+) Vessel's Tank Cle Cargo Manifest	(+) (+) nliness Certificate (+) copy of documents, except Commercial Invoice
	(+) to be issued or countersigned by independent inspectors: bector)
C) DISTRIBUTION (	CARGO DOCUMENTS:
<ol> <li>To Master for Invoice.</li> </ol>	elivery to receivers: 1 copy of all documents, except Commercial
•	nis own use: 1 copy of all documents, except Commercial Invoice. e of Recipient Bank), quoting their ref
b) Full set of the order of c) Independe	nmercial Invoice. /3 Original Clean on Board Bill of Lading issued or endorsed to the(Designated Party) t Inspector's Quantity Report at Load port. t Inspector's Quality Report at Load port. f Origin.

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- f) Tanker Ullage Report.
- g) Tanker Time Report.
- h) Master's receipt for samples.
- i) Master's receipt for copy of documents.
- j) Cargo Manifest.
- 4) For the GOH, all documents for the GOH to be sent to
  - Name
  - Title
  - Mailing address
  - Fax
  - E-mail
  - Telephone

One copy of all GOH documents.

Please email or fa	ax one complete set of do	ocuments, until remitted documents reach
Honduras, as follo	ows: by email to	(e-mail address:
(	) or by fax at (	).
5) To: SUROIL,	INC. 522 AVENIDA REPUBL COLONIA PALMIRA, TI HONDURAS N: MARIA TERESA RODR	EGUCIGALPA D.C.
One copy of a	all documents.	
Honduras, as follo	•	ocuments, until remitted documents reach o Pelen (opshond@suroil.com), with copy 8-3972.

## Appendix XV

This appendix provides an overview of the solicitation schedule process from the day the solicitation is issued to the day that the supply contracts are awarded. In the event of a conflict, the terms and conditions in the body of the solicitation will take precedence over anything in Appendix XV

## **GOH-OILT-VS01**

## **OVERALL SOLICITATION PROCESS SCHEDULE**

#	EVENT	COMMENT	ELAPSED DAYS	PAGE IN DOC
1	SOLICITATION RELEASE	THIS IS DAY 0	0	1
2	SUBMISSIONS DUE	IN 15 DAYS	15	1
3	GOH PUBLICIZES SUBMISSIONS	IN 1 DAY	16	5
4	SHORT LIST INVITEES NOTIFIED BY NOTICE OF SELECTION FOR SHORT LIST	IN NO MORE THAN 20 DAYS FROM DATE OF SUBMISSION	35	6 22/23
5	IF SELECTED FOR SHORT LIST	SELECTED PARTY MUST EXTEND VALIDITY OF OFFER WITHIN 1 DAY OF NOTICE OF SELECTION	36	6
	IF PARTY DID NOT IDENTIFY BANK OR CONFIRM BOND CONTENT AND FORM,	SELECTED PARTY HAS 2 DAYS TO IDENTIFY BANK AND CONFIRM CONTENT AND FORM OF BOND	37	4 22/23
	ON SELECTION FOR SHORT LIST	THE SELECTED PARTIES HAVE TO CONFIRM VALIDITY WITHIN 1 DAY, ID BANK IF NOT AND CONFIRM CONTENT AND FORMAT OF BOND, IN NOT ALREADY DONE, WITHIN 2 DAYS	38	
		AND RE-CONFIRM SAME OR IMPROVED OFFER WITHIN 3 DAYS OF NOTICE FOR SHORT LIST BEING ISSUED PER ESTABLISHED SUBMISSION GUIDELINES		
6	GOH SEEKS TO FINALIZE SELECTIONS AND SEND NOTICES OF INTENT TO AWARD	WITHIN 10 DAYS OF FINALIZING SHORT LIST SEND NOTICES OF INTENT TO AWARD ( NO LATER THAN 7 DAYS AFTER RECONFIRMED OFFERS SUBMITTED)	45	
	ISSUE NOTICE OF INTENT TO AWARD	ON SAME DATE SELECTIONS FINALIZED AS NOTED ABOVE, TRIGGERS NEED FOR POSTING BOND AND SETTING UP PERIOD FOR FINAL NEGOTIATIONS AS NOTED BELOW	45	
7	POST BOND	SUPPLIER HAS 2 DAYS FROM ISSUE OF NOTICE OF INTENT TO AWARD	47	
8	CONFIRM FINAL NEGOTIATING PERIOD  NEED TO DRAFT NOTICE	WITHIN 2 DAYS OF ISSUING NOTICE OF INTENT TO AWARD, PARTIES SET UP 5 DAY PERIOD TO NEGOTIATE, THIS MUST BE CONCLUDED WITHIN 10 DAYS OF ISSUE OF	55	

## **HONDURAS**

## **GOH-OILT-VS01**

		NOTICE OF INTENT TO AWARD, AND AGREEMENT SIGNED BY 10 <sup>TH</sup> DAY		
		AGREEMENT SIGNED BY 10 <sup>TH</sup> DAY		
9	ISSUE NOTICE OF AWARD	ON DAY THAT 10 DAY NEGOTIATING PERIOD ENDS AND AGREEMENT SIGNED, GOH WILL ISSUE NOTICE OF AWARD		
		THIS WILL TRIGGER BOND COMING IN TO EFFECT AND BANK PROVIDING COPY OF BOND TO GOH WITHIN GUIDELINES SHOWN BELOW		
10	BOND IN FORCE	NOTICE MUST BE GIVEN WITHIN 2 DAYS OF NOTICE OF AWARD BY ISSUING BANK THAT BOND IN FULL FORCE	57	
11	ORIGINAL OF IN FORCE BOND FROM BANK	MUST BE RECEIVED BY GOH WITHIN 5 DAYS OF ISSUING NOTICE OF AWARD	60	
12	OPERATIONS START PER AGREED SCHEDULE		AS AGREED	